

PRESS RELEASE

HEALTHY WATER SOLUTIONS ANNOUNCES ACQUISITION OF MINNESOTA CULLIGAN WATER FRANCHISES IN MANKATO, MADELIA, AND REDWOOD FALLS. SINGLE FAMILY OWNED THE FRANCHISE GROUP FOR 81 YEARS, SINCE 1939.

Acquisition includes high value Culligan Bottled Water Operation in Madelia.

Fairmont, MN April 1, 2020:

Healthy Water Solutions, LLC of Fairmont is pleased to announce the acquisition of the Culligan franchises operating out of Mankato, Madelia, and Redwood Falls Minnesota. The franchises originated in 1939 when Emmett Culligan approached Lucille Nuebert and her husband, Merle Sophy with the business opportunity while they were living in Rapid City South Dakota. In 1939, the water treatment business was in its infancy, so the owners of the franchise worked hard and were innovative to build the Culligan brand into one known for high quality products and services.

Experienced Ownership Team

Rich Johnson, a 3rd generation Culligan Man, and owner of Culligan in Fairmont, has partnered with multi-industry veteran Dave Cone of Fairmont to make this exciting acquisition possible. Rich has been a Culligan Water dealer for 23 years, and the Johnson family has been in the Culligan business for over 71 years. Dave has extensive experience in business management involving organizations with sales and service much like Culligan. Dave's education background and professional experience coupled with that of Rich's Culligan experience is sure to increase the value proposition for valued customers in a large geographic area.

According to Dave and Rich, "we look forward to being a part of the communities served and joining local efforts in the months and years ahead."

State-of-the-art Bottled Water Operation Included With Acquisition

It is of major significance that this acquisition also includes a large scale certified bottled water operation located in Madelia. The plant produces between 15,000 and 25,000 5-gallon eco-friendly bottles of drinking water each month. The bottled water, featuring returnable and re-usable bottles, is distributed in a large geographic area in Minnesota by scheduled route deliveries or as an item to pick-up at the retail locations in Mankato, Madelia, Jackson, and Redwood Falls.

Culligan Water in Jackson

In a separate transaction, Rich, through his Culligan Water franchise in Fairmont, has acquired the Culligan Water franchise in Jackson. The Jackson location will be operated in conjunction with the existing Fairmont operation, and customers will be served by either retail location.

Serving Household and Businesses

Since 1939, the Culligan franchises have provided solutions to treat hard water and consumers realize savings and benefits in multiple ways in homes and businesses from soft water solutions. Over the years, as water quality has gained heightened awareness, and as technologies such as reverse osmosis and custom water filtration have evolved, Culligan has made strides to improve household drinking water and also provide high purity water solutions for commercial and industrial applications.

Full Service

According to Rich and Dave, "We will continue to provide great service to our customers and new customers." The flexible offerings continue to be professional assessment of water treatment needs, estimates for solutions including installation, monthly equipment rental, purchase plans with financing, on-going services for salt and bottled water delivery, on-premise maintenance and manufacturer warranty services, and ongoing service as needed.

Contacts and Locations:

Culligan Water can be reached for consumer inquiries at these locations.

Madelia - 507-642-3510, www.culliganmadelia.com

103 West Main Street

Madelia MN 56062

Mankato – 507-388-2971, www.culliganmankato.com

723 South Front Street

Mankato, MN 56001

Redwood Falls – 507-637-2450, www.culliganredwoodfalls.com

411 East Tin Street

Redwood Falls, MN 56283

Jackson – 507-847-3920, www.culliganjacksonmn.com

212 2nd Street

Jackson, MN 56143

Fairmont – 507-238-4451, www.culliganfairmont.com

1030 State Street

Fairmont, MN 56031

Press Contacts:

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Dave Cone – 507-399-9098, davec@culliganmn.com